

# Financial statements

## Income statement of Kantasäästöpankki Ltd

### INCOME STATEMENT

		1.1. - 31.12.2011 eur	1.1. - 31.12.2010 eur
Interest income	(1.1)	5 691 272,23	4 980 093,42
Interest expenses	(1.1)	-1 905 348,67	-1 411 414,43
Net interest income		3 785 923,56	3 568 678,99
Income from equity-based investments	(1.2)	29 769,28	30 911,57
Fee and commission income	(1.3)	1 769 817,19	1 519 294,81
Fee and commission expenses	(1.3)	-203 684,82	-175 800,98
Net gains on trading in securities and foreign currencies	(1.4)	-41 580,95	-198 952,27
Net gains on available-for-sale financial assets	(1.5)	196 705,07	0,00
Net income from hedge accounting	(1.6)	8 564,22	-43 231,89
Net income from investment property	(1.7)	35 018,06	62 262,81
Other operating profit	(1.8)	45 599,90	25 737,22
Administrative expenses		-3 092 742,32	-3 014 917,35
Personnel costs	(1.9)	-1 649 098,64	-1 443 765,26
Other administrative expenses	(1.10)	-1 443 643,68	-1 571 152,09
Depreciation, amortisation and impairment losses equipment and intangible assets	(1.11)	-140 685,30	-162 393,14
Other operating expenses	(1.8)	-681 283,86	-586 535,29
Impairment losses on loans and other receivables	(1.12)	-201 214,07	-34 156,34
<b>OPERATING PROFIT</b>		1 510 205,96	990 898,14
Appropriations		-127 298,63	-239 928,49
Income taxes		-364 091,85	-181 802,92
<b>INCOME(LOSS) OF ACTUAL OPERATION AFTER TAXES</b>		1 018 815,48	569 166,73
<b>INCOME(LOSS) OF THE ACCOUNTING PERIOD</b>		1 018 815,48	569 166,73

## Balance sheet of Kantasäästöpankki Ltd

### ASSETS

		<b>31.12.2011</b>	<b>31.12.2010</b>
		<b>eur</b>	<b>eur</b>
<b>Cash and cash equivalents</b>		1 259 376,19	1 030 293,76
<b>Debt securities eligible for refinancing with central banks</b>		761 087,50	0,00
<b>Loans and advances to credit institutions</b>	<b>(2.1)</b>	26 726 194,97	31 565 471,72
<b>Loans and advances to the public and general government</b>	<b>(2.2)</b>	146 904 385,35	137 380 834,04
<b>Stocks and shares</b>	<b>(2.4)</b>	6 991 571,28	3 565 517,53
<b>Derivative contracts</b>	<b>(2.5)</b>	2 012 483,52	1 590 374,81
<b>Immaterial goods</b>	<b>(2.7)</b>	99 968,53	124 436,37
<b>Material goods</b>		2 429 116,23	2 307 856,03
Investment real estates, real estate shares and book entries	<b>(2.8)</b>	894 812,99	901 662,92
Other real estates and real estate community shares and book entries	<b>(2.8)</b>	1 296 764,89	1 207 623,29
Other tangible assets		237 538,35	198 569,82
<b>Other assets</b>	<b>(2.10)</b>	14 720,45	5 151,18
<b>Accrued income and prepayments</b>	<b>(2.11)</b>	1 127 352,26	986 829,55
<b>Deferred taxes</b>	<b>(2.17)</b>	75 283,40	0,00
<b>TOTAL ASSETS</b>		188 401 539,68	178 556 764,99

### LIABILITIES

		<b>31.12.2011</b>	<b>31.12.2010</b>
		<b>eur</b>	<b>eur</b>
<b>LIABILITIES</b>			
<b>Liabilities to credit institutions</b>	<b>(2.12)</b>	249 623,14	367 438,63
<b>Liabilities to the public and general government</b>	<b>(2.13)</b>	160 487 363,92	152 535 459,56
Deposits		160 288 470,78	152 270 890,84
Other liabilities		198 893,14	264 568,72
<b>Derivative instruments and other liabilities held for trading</b>	<b>(2.5)</b>	0,00	82 958,63
<b>Other liabilities</b>	<b>(2.14)</b>	1 466 211,91	960 157,57
<b>Accrued expenses and deferred income</b>	<b>(2.15)</b>	1 244 749,63	899 642,83
<b>Subordinated liabilities</b>	<b>(2.16)</b>	6 438 000,00	5 340 000,00

<b>Deferred tax liabilities</b>	<b>(2.17)</b>	46 241,08	236 177,27
<b>TOTAL LIABILITIES</b>		<u>169 932 189,68</u>	<u>160 421 834,49</u>
<b>Appropriations</b>			
<b>Depreciation difference</b>		3 084,27	4 654,50
<b>Voluntary provisions</b>		7 040 244,49	6 911 375,63
<b>Total appropriations</b>		<u>7 043 328,76</u>	<u>6 916 030,13</u>
<b>EQUITY</b>	<b>(2.21)</b>		
<b>Equity in shares</b>		6 000 000,00	6 000 000,00
<b>Other restricted reserves</b>		-89 497,76	672 196,85
Fair value reserve		-89 497,76	672 196,85
<b>Free reserves</b>		3 110 725,03	3 110 725,03
Reserve for invested non-restricted equity		3 018 577,40	3 018 577,40
Other reserves		92 147,63	92 147,63
<b>Retained earnings (losses)</b>		1 385 978,49	866 811,76
<b>profit (loss) for the period</b>		1 018 815,48	569 166,73
<b>TOTAL EQUITY</b>		<u>11 426 021,24</u>	<u>11 218 900,37</u>
<b>TOTAL LIABILITIES</b>		<u>188 401 539,68</u>	<u>178 556 764,99</u>

## OFF BALANCE SHEET COMMITMENTS

	<b>31.12.2011</b>	<b>31.12.2010</b>
	<b>eur</b>	<b>eur</b>
<b>Commitments given to third party on behalf of customer</b>	3 996 011,06	2 127 621,44
guarantees and pledges	3 358 907,93	1 638 518,31
Others	637 103,13	489 103,13
<b>Irrevocable commitments given in favour of customer</b>	7 487 021,66	5 851 314,75
Others	7 487 021,66	5 851 314,75

## Cash flow statement of Kantasäästöpankki Ltd

	1.1.- 31.12.2011	1.1.- 31.12.2010
<b>Cash flow from operations</b>		
Post-tax profit from ordinary activities	1 018	
Rectifications for the accounting period	815,48	569 166,73
	680 299,32	621 838,27
<b>Increase (+) or decrease (-) of assets</b>	<b>-9 571</b>	<b>-5 067</b>
	<b>475,68</b>	<b>931,28</b>
Debt securities	-725	
	169,68	996 201,68
Loans and advances to credit institutions	4 584	-4 115
	178,56	555,75
Loans to the public and general government	-9 523	-1 698
	551,31	029,47
Stocks and shares	-3 679	-424
	409,19	009,90
Other assets	-227	
	524,06	173 462,16
<b>Increase (+) or decrease (-) of liabilities</b>	<b>7 477</b>	<b>6 441</b>
	<b>719,24</b>	<b>708,20</b>
	-117	
Liabilities to credit institutions	815,49	314 012,93
	6 819	7 620
Liabilities to the public and general government	233,73	861,88
Debt securities issued to the public	0,00	0,00
		-1 493
Other liabilities	776 301,00	166,61
	-211	
Paid income taxes	799,63	-37 162,97
<b>Total cash flow from operations (A)</b>	<b>-606</b>	<b>2 527</b>
	<b>441,27</b>	<b>618,95</b>
<b>Cash flow from investments</b>		
	-230	-101
Increase of investments on shares and interests	280,00	994,00
	-270	-255
Investments on material and immaterial goods	880,44	771,52
Assignments of material and immaterial goods	33 585,95	47 000,00
<b>Total cash flow from investments (B)</b>	<b>-467</b>	<b>-310</b>
	<b>574,49</b>	<b>765,52</b>
<b>Cash flow from financing</b>		
	2 438	2 000
Increase of subordinated liabilities	000,00	000,00
	-1 340	-940
Decrease of subordinated liabilities	000,00	000,00
Paid dividends and other allotment of profit	-50 000,00	-75 000,00
<b>Total cash flow from financing</b>	<b>1 048</b>	
	<b>000,00</b>	<b>985 000,00</b>
<b>Net change of cash flow (A+B+C)</b>	<b>-26 015,76</b>	<b>853,43</b>
	7 779	4 577
Financial assets at the beginning of the accounting period	065,04	211,61

Financial assets at the end of the accounting period	<b>7 753</b> <b>049,28</b>	<b>7 779</b> <b>065,04</b>
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**Financial assets are composed of the following balance sheet items:**

Cash assets	1 259 376,19 6 493	1 030 293,76 6 748
Loans and advances to credit institutions repayable on demand	673,09	771,28
<b>Total</b>	<b>7 753</b> <b>049,28</b>	<b>7 779</b> <b>065,04</b>

**Additional information on the cash flow statement**

Received interest	5 427 588,04 1 686	5 193 532,39 1 235
Paid interest	575,93	622,90
Received dividends	29 769,28	30 911,57

**Rectifications for the accounting period:**

Appropriations	127 298,63	239 928,49
Income statement taxes	364 091,85	181 802,92
Changes in market value	28 601,61	109 568,45
Depreciation, amortisation and impairment losses on property, plant and equipment and intangible assets	152 768,76	175 144,10
Other rectifications	7 538,47	-84 605,69
<b>Total</b>	<b>680 299,32</b>	<b>621 838,27</b>

## Notes

### Accounting principles

The financial statements of the bank are made in accordance with the regulations on bookkeeping and credit institution law, statute (150/2007) on financial statements and consolidated financial statements issued by the Ministry of Finance, as well as standard 3.1 of the Financing Supervisory Authority.

### Consolidated financial statements

According to section 155 of the credit institution law, subsidiaries, holding companies and joint ventures whose balance value is less than 1 per cent of the parent bank value and less than 10 million euros can be excluded from the consolidated financial statements. The subsidiaries do not have essential impact on the income statement and balance sheet, and so the financial statements of the bank provide a correct and adequate description of the operative result and economic state of the group.

### Foreign currency entries

Assets and liabilities bound to foreign currencies outside the EU are transferred to euros in accordance with the medium rate quoted by the European Central Bank on the day of closing the accounts.

The differences in currency rates emerged from valuation are entered in the income statement in Net gains (losses) on trading in foreign currencies.

### Financial instruments

#### Classification

Financial assets are classified in the financial statements in four valuation categories in accordance with standard 3.1 of the Financing Supervisory Authority.

- Financial assets entered to fair value with impact on the income
- Available-for-sale financial assets
- Investment assets to be kept till due date
- Loans and other assets

The bank does not possess financial assets entered to fair value with impact on the income.

The bank does not possess investment assets to be retained till the due date.

The category of loans and other assets contains assets with fixed or definable payments that are not quoted on the market.

Available-for-sale financial assets contain assets that have not been classified in the valuation categories mentioned above.

Acquisition and sales of financial assets have been entered in the bookkeeping in accordance with the spot date, and are contained in the balance units-based debt securities, shares and interests.

Financial liabilities are divided into two valuation categories:

- Liabilities held for transactions
- Other financial liabilities

The bank does not possess liabilities held for transactions. All financial liabilities are thus classified under other financial liabilities.

### Valuation

Financial assets are entered in the balance sheet either to their fair value or periodic acquisition cost. Financing liabilities, except for derivative contracts, are entered in the balance sheet to the deferred acquisition cost.

Available-for-sale financial assets are appraised to their fair value. Changes in their fair value are entered as adjusted by imputable taxes, to a fair value reserve contained in equity. Currency gains and losses originating from foreign currency based units are not entered in the fair value reserve but directly to earnings instead. The change of value accrued in the fair value reserve is entered in the earnings when a property unit belonging to available-for-sale financial assets is sold or otherwise written out of the balance sheet.

The year's final buying rate has been considered to be the fair value of quoted shares. Their acquisition cost has been regarded as the fair value for other than quoted shares when there are no reliable means to define the fair value. If the claim certificate has a quotation, the year's final buying rate has been considered to be the fair value of the claim; or when missing, the current value of the claim discounted by the market interest rate of the capital or interest flow, or a value calculated by using some other publicly approved appraisal model or method.

If there has been objective proof of the depreciation, investment assets to be retained till the due date as well as loans and other claims are appraised at the periodical acquisition or acquisition cost deducted by the value depreciation loss.

The shares and interest of subsidiary and holding companies are entered in the acquisition cost or acquisition cost deducted by value depreciation loss in the event that the depreciation is considered significant or long-term.

### **Derivative contracts and hedge accounting**

Derivative contracts in the financial statements are appraised at their fair value, and changes in the value are entered in the balance sheet and income statement.

The bank protects its interest rate risk from changes in both fair value and cash flow, and applies hedge accounting to them. For the fair value, hedge accounting is targeted to fixed-rate deposit funding, and the interest flow of lending for cash flow to the incoming variable rate.

The change in the fair value of derivatives protecting the fair value is entered in the income statement unit of Net income from the hedge accounting. In protecting the fair value also the subject of protection is also appraised to the fair value for the protected period, even if otherwise appraised at the periodical acquisition cost. The change in the fair value of the subject of protection is entered in the balance sheet as an adjustment of the item in question and in the

income statement in Net income from the hedge accounting. The interests of protective derivatives are presented as an adjustment of interest expenses.

The effective share of the change in the fair value of protective derivatives is entered as adjusted by imputable taxes, to a fair value reserve contained in equity. The ineffective share of the change in fair value of derivatives protecting the cash flow is entered directly in the income statement unit Net gains (losses) on trading in securities. Net gains (losses) on trading in securities also contains entries of changes in the time value of interest options used as protective instruments, because the time value is not part of a protective instrument. The interests of protective derivatives are included in the interest income.

The change in the valuation of protective derivatives accrued in the fair value reserve is entered in the income statement as an adjustment of protected cash flow as soon as it is entered in the revenue. In cash flow protection the subject of protection is not evaluated to the fair value.

### **Material and immaterial goods**

Properties and their shares are divided on the basis of their purpose into real estate in own use and investment property. The square metres in use have been used as the basis of distribution.

Properties are entered in the balance sheet with acquisition cost deducted by planned depreciation write-off. The shares and interest of real estate communities are entered in the balance sheet in acquisition cost. The bank does not apply the possibility defined in section 153 of the credit institution act to evaluate the investment property to fair value.

The balance values of properties in own use and shares and interest of real estate communities are based on the value of the goods in relation to the income expectations in relation to the actual operations.

The difference between the book value of investment property and the shares of real estate communities and the permanently lower likely assignment price is, in case it is significant, entered in value depreciation loss as an expense in the net income from investment property. Potential cancellations of value depreciations are entered as adjustments of the same unit.

The central investment property items are appraised case-by-case on the basis of the purchase price. The purchase price method is primarily used to estimate the value of residences and land areas. The minimum return yield requirement has been set to 5.0%. The fair values of investment property are presented in note 2.8.

In earlier years, revaluation has been applied to some real estates and investment property shares on the basis of experts' opinions and the approval of the Financial Supervisory Authority. In the event that the value of the property with increased value has dropped below the booking value, or if the property or part of it has been assigned or destroyed, the revaluation is cancelled accordingly. No depreciation write-off is made from revaluations. No imputable tax debt is entered from revaluations. If the imputable tax debt is significant, it is reported in the notes.

### **Appropriations**

#### Depreciation difference and voluntary provisions

Depreciation difference entries contain the difference between planned and realized depreciations.



The bank uses voluntary provisions, such as bad debt credit loss provisions, when planning taxation and the financial statements. This being the case, the amount or change of voluntary provisions do not characterise the risks of the bank.

In the bank's financial statements, the appropriations are presented without deducting the related tax debt.

### **Engagements outside the balance sheet**

Engagements outside the balance sheet comprise commitments given to a third party on behalf of a customer and irrevocable commitments given in favour of a customer.

Commitments given to a third party on behalf of a customer contain, for example, guarantees or similar guarantee engagements. The engagements are presented in the amount that the guarantee or guarantee engagement corresponds to at the moment of closing the accounts.

Irrevocable commitments given in favour of a customer are, for example, binding credit engagements, granted loans not drawn yet and unused credit limits. The engagements are presented in the amount that may result in payments at the moment of closing the accounts

### **Interest income and expenses**

Interest income and expenses contain entries of all interest income and expenses originating from interest-based assets and liabilities. Interests are entered on an accrual basis except for penalty interests, which are entered after receiving the payment. Interests are deferred by using the method of effective interests.

Interest income and expenses also contain the difference between the acquisition price and nominal value of debts, which is deferred to the running period of the claim or debt by using the method of effective interests. A counter unit is entered as a change in a claim or debt.

Interest yield is also accrued in the bookings of claims with decreased value to the remaining value using the original effective interest rate of the contract.

### **Impairment losses of financial assets**

#### Loans and other assets

Impairment losses contain entries from the impairment of loans and other assets, when there has been objective proof that payment is lacking from the capital or interest of the loan or other asset as well as when the guarantee does not suffice to cover the amount. Estimation of the objective proof is based on estimating the insolvency of a customer and sufficiency of the guarantee. When impairments are entered, the guarantee is evaluated to the amount that is expected to be gained at the moment of realization. The amount of impairment losses is defined as the difference between the book value of the claim and the estimated current value of the accruable incoming cash flow by taking into account the fair value of the guarantee. The original effective interest has been used as the discount interest of a claim.

Loans and other assets are classified into groups where the need for impairment losses has been estimated for each group. The asset groups are classified on the basis of similar credit risk characteristics in order to estimate the group-specific needs for impairments concerning claims in which an impairment criterion targeted to an individual claim has not yet been identified.

### Available-for-sale financial assets

In the event that, at the closing of accounts, objective proof has been shown that the value of securities classified in available-for-sale financial assets may have declined, the securities must undergo an impairment analysis. If the analysis shows impairment – e.g. the credit risk of the issuer has increased or the value of a share has decreased significantly or below the long-term acquisition cost, and the bank estimates that it cannot return the investment – the loss accrued in the fair value reserve is entered with impact on the income to the unit Net income from available-for-sale financial assets.

As comes to claim certificates, the amount of impairment loss is defined as the difference between the book value of the claim and the estimated current value of the accruable incoming cash flow. The original effective interest has been used as the discount interest of a claim. The cancellation of the impairment losses of claim certificates are entered with impact on the income. The amount of the impairment losses of shares and interest is estimated as the difference between their book value and the value that the bank estimates not to receive. The impairment losses of shares cannot be cancelled with impact on the income, and the change in the value is entered in the fair value reserve.

### **Depreciation principles**

The acquisition cost of buildings and other material and immaterial goods is depreciated on the basis of the economic holding period, in accordance with the depreciation plan as straight-line depreciations. Depreciation periods range from 22 to 50 years for buildings and their parts, and 5 to 8 years for machinery and equipment. Land areas are not subject to depreciation.

The development costs of software programs and licences are activated in Immaterial Rights and depreciated in 3 to 5 years. Long-term expenses are depreciated during the period when effective.

### **Income and expenses from other than ordinary activities and statutory provisions**

The bank does not have any entries of statutory provisions or income and expenses from other than ordinary activities.

### **Taxes**

Income taxes are entered in the bank's financial statements on the basis of taxable income. The positive change in the value contained in the fair value reserve is entered in the balance sheet as an imputable tax debt and the negative change in the value as an imputable tax claim, respectively. Other imputable taxes have not been entered.

### **Comparability of financial statements**

Changes in the fair value of protective derivatives and available-for-sale financial assets are presented adjusted by imputable taxes. Formerly only the imputable tax debt was entered from the total value of the fair value reserve. The change in the way imputable taxes are entered does not have a significant impact on the comparability of financial statements.

## Other notes

### NOTES NOTES ON THE FINANCIAL STATEMENTS

#### 1.1 Interest income and expenses

	2011	2010
<b>Interest income</b>		
On claims from credit institutions	325 428,38	186 767,26
From loans and advances to the public and general government	4 710 643,29	3 992 625,08
From claim certificates	30 547,41	7 272,89
From derivative contracts	623 705,88	792 024,75
Other interest income	947,27	1 403,44
Total	5 691 272,23	4 980 093,42

Interest income on impairment of credits and other assets	2 640,99	495,63
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#### Interest expenses

From liabilities to credit institutions	-30 602,86	-23 537,33
Liabilities to the public and general government	-2 071 997,45	-1 741 561,82
From derivative contracts and other liabilities held for transactions	375 590,55	505 729,66
From subordinated liabilities	-177 788,83	-148 307,58
Other interest expenses	-550,08	-3 737,36
Total	-1 905 348,67	-1 411 414,43

#### 1.2 Income from equity-based investments

	2011	2010
From available-for-sale financial assets	29 769,28	30 911,57
Total	29 769,28	30 911,57

#### 1.3 Fee and commission income and expenses

	2011	2010
<b>Fee and commission income</b>		
From credits	384 798,02	376 585,75
From deposits	1 808,00	4 921,27
From payment transactions	786 041,22	646 152,58
From asset management	120 881,75	67 213,85
From transferred operations	412 608,15	364 648,06
From granting of guarantees	32 057,38	29 287,81
Other fee and commission income	31 622,67	30 485,49
Total	1 769 817,19	1 519 294,81

#### Fee and commission expenses

Paid commissions	-18 059,27	-18 558,54
Others	-185 625,55	-157 242,44
Total	-203 684,82	-175 800,98

#### 1.4 Net gains on trading in securities and foreign currencies

	2011		Total
	Gains and losses on sales (net)	Changes in market value (net)	
From others	0,00	-42 019,54	-42 019,54
Total net gains on trading in securities	0,00	-42 019,54	-42 019,54
Net gains on trading in foreign currencies	438,59	0,00	438,59
Total of the income statement unit	438,59	-42 019,54	-41 580,95

**Net gains on trading in securities and foreign currencies**

	2010		
	Gains and losses on sales (net)	Changes in market value (net)	Total
From others	0,00	-201 126,48	-201 126,48
Total net gains on trading in securities	0,00	-201 126,48	-201 126,48
Net gains on trading in foreign currencies	2 174,21	0,00	2 174,21
Total of the income statement unit	2 174,21	-201 126,48	-198 952,27

**1.5 Net gains on available-for-sale financial assets**

	2011			
	Gains and losses on sales (net)	Impairments	Transactions from fair value reserve	Total
From claim certificates	2 495,00	0,00	3 940,87	6 435,87
From shares and interests	-37 790,61	0,00	228 059,81	190 269,20
Total	-35 295,61	0,00	232 000,68	196 705,07

**1.6 Net income from hedge accounting**

	2011	2010
Change (net) in the fair value of protective derivatives	1 141 234,85	-109 522,74
Change (net) in the fair value of investment objects to be protected	-1 132 670,63	66 290,85
Total	8 564,22	-43 231,89

**1.7 income from investment property**

	2011	2010
Rent income	114 470,51	114 763,16
Rent expenses	0,00	0,00
Planned depreciation write-off	-12 083,46	-12 750,96
Gains and losses on sales (net)	0,00	25 383,10
Other income	70,00	1 690,00
Other expenses	-67 438,99	-66 822,49
Total	35 018,06	62 262,81

**Other operating profit and expenses**

<b>Other operating profit</b>	<b>2011</b>	<b>2010</b>
Rent income from real estate in own use	6 198,64	5 715,92
Other income	39 401,26	20 021,30
Total	45 599,90	25 737,22

<b>Other operating expenses</b>	<b>2011</b>	<b>2010</b>
Rent expenses	-154 861,47	-135 935,55
Expenses from real estate in own use	-191 742,33	-167 135,70
Other expenses	-334 680,06	-283 464,04
Total	-681 283,86	-586 535,29

**1.9 Personnel expenses**

	2011	2010
Wages and fees	-1 325 581,42	-1 170 585,33
Long-term benefits	-323 517,22	-273 179,93
Pension expenses	-275 764,35	-229 137,57
Other long-term benefits	-47 752,87	-44 042,36
Total	-1 649 098,64	-1 443 765,26

**1.10 Other administrative expenses**

	2011	2010
Other personnel expenses	-119 221,40	-133 235,23

Office expenses	-135 532,31	-185 013,70
IT expenses	-813 978,14	-865 814,44
Communications expenses	-132 229,36	-134 608,80
Promotional and marketing expenses	-242 682,47	-252 479,92
Total	-1 443 643,68	-1 571 152,09

### 1.11 Depreciation, amortisation and impairment losses on property, plant and equipment and intangible assets

	2011	2010
<b>Planned depreciation write-off</b>	-140 685,30	-162 393,14
Material goods	-97 193,70	-118 259,40
Immaterial goods	-43 491,60	-44 133,74
Total	-140 685,30	-162 393,14

### 1.12 Impairment losses on loans and other receivables as well as other financial assets

	2011	2010
<b>Impairment losses on loans and other receivables</b>		
<b>From loans and advances to the public and general government</b>	-201 214,07	-34 156,34
Contractually based impairment losses	-208 560,54	-45 228,86
Cancellations and returns (-) on impairments	7 346,47	11 072,52
Total impairment losses on loans and other receivables	-201 214,07	-34 156,34
<b>Total impairment losses on financial assets</b>	-201 214,07	-34 156,34

### 1.13 Income by operating and market area

	2011	2010
Income from banking operations	5 771 289,44	4 964 701,24

Distribution of gains, operating profit, assets and liabilities by operating area have not been reported due to lack of significance.

The bank operates only in Finland. The gains are presented as non-eliminated.

## NOTES ON THE BALANCE SHEET

### 2.1. Loans and advances to credit institutions

	2011	2010
<b>Repayable on demand</b>	6 493 673,09	6 748 771,28
From domestic credit institutions	6 490 064,47	6 745 102,16
From foreign credit institutions	3 608,62	3 669,12
<b>Others</b>	20 232 521,88	24 816 700,44
From domestic credit institutions	20 232 521,88	24 816 700,44
Total	26 726 194,97	31 565 471,72

### 2.2 Loans to the public and general government

	2011	2010
Enterprises and housing communities	22 638 958,40	16 779 438,05
Households	123 975 125,08	120 270 350,90
Non-profit communities serving households	286 785,54	327 331,77
Foreign	3 516,33	3 713,32
Total	146 904 385,35	137 380 834,04

### Impairment losses recorded during the accounting period

	2011	2010
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Impairment losses at the beginning of the accounting period	320 101,12	292 691,53
+ claim-specific impairment losses recorded during the accounting period	205 579,40	45 011,86
- claim-specific impairment losses cancelled during the accounting period	-6 959,97	-8 726,76
- credit losses realized during the accounting period formerly recorded with a claim-specific impairment loss	-65 236,53	-8 875,51
Impairment losses at the end of the accounting period	453 484,02	320 101,12

### 2.3 Debt securities

	2011		2010	
	Total	Of which debt securities eligible for refinancing with central banks	Total	Of which debt securities eligible for refinancing with central banks
<b>Available-for-sale debt securities</b>	761 087,50	761 087,50	0,00	0,00
Quoted	761 087,50	761 087,50	0,00	0,00
Total	761 087,50	761 087,50	0,00	0,00

### 2.4 Shares and interests

	2011	2010
<b>Available-for-sale shares and interests</b>	6 799 071,28	3 373 017,53
Quoted	4 391 328,36	1 210 794,61
Others	2 407 742,92	2 162 222,92
Total shares and interests	6 799 071,28	3 373 017,53
- of which in credit institutions	1 859 719,11	1 635 095,27

#### Shares and interests in companies belonging to the same group

In other companies	192 500,00	192 500,00
Total	192 500,00	192 500,00

Ownerships are appraised at acquisition cost.

### 2.5 Derivative contracts

#### Nominal values of derivative contracts

Remaining maturity	less than 1 year	1 to 5 years	more than 5 years	Total
Protective derivatives	35 000 000,00	10 000 000,00	20 000 000,00	65 000 000,00
Interest derivatives	35 000 000,00	10 000 000,00	20 000 000,00	65 000 000,00
Option contracts	30 000 000,00	0,00	0,00	30 000 000,00
Purchased	30 000 000,00	0,00	0,00	30 000 000,00
Interest rate swaps	5 000 000,00	10 000 000,00	20 000 000,00	35 000 000,00

#### Fair values of derivative contracts

	2011		2010	
	Assets	Debts	Claims	Debts
Protective derivatives	2 012 483,52	0,00	1 590 374,81	82 958,63
Interest derivatives	2 012 483,52	0,00	1 590 374,81	82 958,63
Option contracts	292 252,30	0,00	928 419,81	0,00
Purchased	292 252,30	0,00	928 419,81	0,00
Interest rate swaps	1 720 231,22	0,00	661 955,00	82 958,63

### 2.6 Notes on associated parties

Notes on associated parties are presented in connection with notes on personnel and management. Note 4.4.

**2.7 Immaterial goods**

	2011	2010
Other immaterial goods	99 968,53	124 436,37
Total	99 968,53	124 436,37

**2.8 Material goods**

	Book value	Fair value
<b>Land and water areas</b>		
In own use	12 102,03	
Invested	11 560,38	11 560,38
Total	23 662,41	

**Buildings**

In own use	178 058,12	
Invested	156 282,96	156 282,96
Total	334 341,08	

**Shares and book entries of real-estate communities**

In own use	1 106 604,74	
Invested	726 969,65	726 969,65
Total	1 833 574,39	

**Other tangible assets** 237 538,35

Total material goods 2 429 116,23

Real estate investments are appraised at acquisition cost.

**2.9 Changes in immaterial and material goods during the accounting period****Immaterial goods** 2011

Acquisition cost 1 Jan	331 951,61
+ additions of the accounting period	19 023,76
Acquisition cost 31 Dec	350 975,37
Accrued depreciation, amortisation and impairment losses 1 Jan	-207 515,24
- depreciation write-off of the accounting period	-43 491,60
Accrued depreciation, amortisation and impairment losses 31 Dec	-251 006,84
Acquisition cost 31 Dec	99 968,53
Acquisition cost 1 Jan	124 436,37

**Material goods**

	2011 Investment property and shares in investment property	Other property and shares in property	Other material goods	Total
Acquisition cost 1 Jan	1 157 096,98	1 646 151,23	891 431,77	3 694 679,98
+ additions of the accounting period	5 233,53	110 437,35	136 185,80	251 856,68
- deductions of the accounting period	0,00	0,00	-54 821,36	-54 821,36
Acquisition cost 31 Dec	1 162 330,51	1 756 588,58	972 796,21	3 891 715,30
Accrued depreciation, amortisation and impairment losses 1 Jan	-303 454,84	-521 020,99	-692 861,95	-1 517 337,78
+/- accrued depreciation write-off on deductions and transfers	0,00	0,00	33 502,04	33 502,04
- depreciation write-off of the accounting period	-12 083,46	-21 295,75	-75 897,95	-109 277,16
Accrued depreciation, amortisation and impairment losses 31 Dec	-315 538,30	-542 316,74	-735 257,86	-1 593 112,90
Accrued revaluations 1 Jan	48 020,78	82 493,05	0,00	130 513,83

Accrued revaluations 31 Dec	48 020,78	82 493,05	0,00	130 513,83
Acquisition cost 31 Dec	894 812,99	1 296 764,89	237 538,35	2 429 116,23
Acquisition cost 1 Jan	901 662,92	1 207 623,29	198 569,82	2 307 856,03

## 2.10 Other assets

	2011	2010
Others	14 720,45	5 151,18
Total	14 720,45	5 151,18

## 2.11 Accrued income and prepayments

	2011	2010
Interests	1 034 132,43	770 448,24
Others	93 219,83	216 381,31
Total	1 127 352,26	986 829,55

## 2.12 Liabilities to credit institutions

	2011	2010
To credit institutions	249 623,14	367 438,63
Repayable on demand	168 713,14	367 438,63
Others	80 910,00	0,00
Total	249 623,14	367 438,63

## 2.13 Liabilities to the public and general government

	2011	2010
Deposits	160 288 470,78	152 270 890,84
Repayable on demand	90 117 615,25	89 390 618,29
Others	70 170 855,53	62 880 272,55
Other liabilities	198 893,14	264 568,72
Others	198 893,14	264 568,72
Total	160 487 363,92	152 535 459,56

## 2.14 Other liabilities

	2011	2010
Liabilities on payment transfer	1 450 223,49	929 389,42
Others	15 988,42	30 768,15
Total	1 466 211,91	960 157,57

## 2.15 Accrued expenses and deferred income

	2011	2010
Interests	861 076,11	642 490,68
Others	383 673,52	257 152,15
Total	1 244 749,63	899 642,83

## 2.16 Subordinated liabilities

### 1) Subordinated liabilities

whose book value exceeds 10% of the total value of liabilities

Identification data of the liabilities	Book value	Interest %	Due date
Common subordinated debt of savings banks (Säästöpankit) 2/2009	2 400 000,00	3,00	18 May 2014
Common subordinated debt of savings banks (Säästöpankit) 1/2010	1 600 000,00	3,25	18 May 2015
Common subordinated debt of savings banks (Säästöpankit) 1/2011	2 438 000,00	3,50	18 May 2016
Total	6 438 000,00		
	<b>Amount counted among own assets</b>		
Common subordinated debt of savings banks (Säästöpankit) 2/2009	2 400 000,00		
Common subordinated debt of sav-	1 600 000,00		



ings banks (Säästöpankit) 1/2010	
Common subordinated debt of sav-	2 438 000,00
ings banks (Säästöpankit) 1/2011	
Total	6 438 000,00

All liabilities are reported as euros. The reported liabilities are counted among solvency calculations as lower secondary credit institution-respective assets.

#### Terms of prepayment:

The bank retains the right of redemption with regard to all loans wholly or partially, prior to the due date. However, prepayment is possible only on permission from the Finnish Financial Supervisory Authority except for minor redemptions which the bank resells within a short period of redemption.

#### Regulations concerning subordination of liabilities or the potential change of liabilities to shares:

The loans are issued as subordinated debt in accordance with the law on promissory notes (622/47) §34. The loans are subordinate in comparison to other liabilities of the issuer.

## 2.17 Deferred tax liabilities and assets

Imputable tax debts and claims are entered from changes entered in the fair value reserve of derivatives protecting the cash flow and in the fair value of available-for-sale financial assets. No other imputable tax debts or claims are entered in the balance sheet of the bank.

Imputable tax debts and claims	
Appraisal-based imputable tax claims	75 283,40
Valuation-based deferred tax liabilities	46 241,08

## 2.18 Maturity distribution of financial assets and liabilities

Financial assets	Parent		
	2011 Less than 3 months	3 to 12 months	1 to 5 years
Debt securities eligible for refinancing with central banks	0,00	0,00	487 462,50
Loans and advances to credit institutions	19 012 594,97	6 400 000,00	0,00
Loans and advances to the public and general government	8 933 352,93	16 359 502,09	46 391 981,82
Total	27 945 947,90	22 759 502,09	46 879 444,32

Financial assets	2011		Total
	5 to 10 years	more than 10 years	
Debt securities eligible for refinancing with central banks	273 625,00	0,00	761 087,50
Loans and advances to credit institutions	0,00	1 313 600,00	26 726 194,97
Loans and advances to the public and general government	36 493 216,82	38 726 331,69	146 904 385,35
Total	36 766 841,82	40 039 931,69	174 391 667,82

Financial assets	2010		
	Less than 3 months	3 to 12 months	1 to 5 years
Loans and advances to credit institutions	29 560 416,16	2 005 055,56	0,00
Loans and advances to the public and general government	8 575 194,72	13 922 781,89	45 884 754,16

Total	38 135 610,88	15 927 837,45	45 884 754,16
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### Financial assets

	2010		Total
	5 to 10 years	more than 10 years	
Loans and advances to credit institutions	0,00	0,00	31 565 471,72
Loans and advances to the public and general government	35 987 885,11	33 010 218,16	137 380 834,04
Total	35 987 885,11	33 010 218,16	168 946 305,76

### Financial liabilities

	2011		
	Less than 3 months	3 to 12 months	1 to 5 years
Liabilities to credit institutions and central banks	168 713,14	0,00	80 910,00
Liabilities to the public and general government	113 869 752,32	39 966 583,00	6 452 135,46
Subordinated liabilities	0,00	1 687 600,00	4 750 400,00
Total	114 038 465,46	41 654 183,00	11 283 445,46

### Rahoitusvelat

	2011		Total
	5 to 10 years	more than 10 years	
Liabilities to credit institutions and central banks	0,00	0,00	249 623,14
Liabilities to the public and general government	198 893,14	0,00	160 487 363,92
Subordinated liabilities	0,00	0,00	6 438 000,00
Total	198 893,14	0,00	167 174 987,06

### Rahoitusvelat

	2010		
	Less than 3 months	3 to 12 months	1 to 5 years
Liabilities to credit institutions and central banks	367 438,63	0,00	0,00
Liabilities to the public and general government	108 547 209,24	37 517 138,70	6 206 542,90
Subordinated liabilities	140 000,00	1 200 000,00	4 000 000,00
Total	109 054 647,87	38 717 138,70	10 206 542,90

### Rahoitusvelat

	2010		Total
	5 to 10 years	more than 10 years	
Liabilities to credit institutions and central banks	0,00	0,00	367 438,63
Liabilities to the public and general government	264 568,72	0,00	152 535 459,56
Subordinated liabilities	0,00	0,00	5 340 000,00
Total	264 568,72	0,00	158 242 898,19

Loans and advances to the public and general government repayable on demand: Other than fixed term deposits and accounts with overdraft allowance are reported in the category less than 3 months.

## 2.19 Classification of assets and liabilities based on domestic and foreign currency and within the same Group

Assets	2011		2010	
	Domestic currency	Foreign currency	Domestic currency	Foreign currency
Debt securities eligible for refinancing with central banks	761 087,50	0,00	0,00	0,00
Loans and advances to credit institutions	26 726 194,97	0,00	31 565 471,72	0,00

Loans and advances to the public and general government	146 904 385,35	0,00	137 380 834,04	0,00
Other property	14 001 710,21	8 161,65	9 602 073,87	8 385,36
Total	188 393 378,03	8 161,65	178 548 379,63	8 385,36

**Liabilities**

	2011		2010	
	Domestic currency	Foreign currency	Domestic currency	Foreign currency
Liabilities to credit institutions and central banks	249 623,14	0,00	367 438,63	0,00
Liabilities to the public and general government	160 487 363,92	0,00	152 535 459,56	0,00
Subordinated liabilities	6 438 000,00	0,00	5 340 000,00	0,00
Other liabilities	1 512 452,99	0,00	1 279 293,47	0,00
Accrued expenses and deferred income	1 244 749,63	0,00	899 642,83	0,00
Total	169 932 189,68	0,00	160 421 834,49	0,00

**2.20 Fair values of financial assets and liabilities**

	2011		2010	
	Book value	Fair value	Book value	Fair value
Cash and cash equivalents	1 259 376,19	1 259 376,19	1 030 293,76	1 030 293,76
Loans and advances to credit institutions	26 726 194,97	26 726 194,97	31 565 471,72	31 565 471,72
Loans and advances to the public and general government	146 904 385,35	146 904 385,35	137 380 834,04	137 380 834,04
Debt securities	761 087,50	761 087,50	0,00	0,00
Stocks and shares	6 799 071,28	6 799 071,28	3 373 017,53	3 373 017,53
Shares and interests in companies belonging to the same Group	192 500,00	192 500,00	192 500,00	192 500,00
Derivative contracts	2 012 483,52	2 012 483,52	1 590 374,81	1 590 374,81
Total	184 655 098,81	184 655 098,81	175 132 491,86	175 132 491,86

**Financial liabilities**

	2011		2010	
	Book value	Fair value	Book value	Fair value
Liabilities to credit institutions	249 623,14	249 623,14	367 438,63	367 438,63
Liabilities to the public and general government	160 487 363,92	160 487 363,92	152 535 459,56	152 535 459,56
Derivative instruments and other liabilities held for trading	0,00	0,00	82 958,63	82 958,63
Subordinated liabilities	6 438 000,00	6 438 000,00	5 340 000,00	5 340 000,00
Total	167 174 987,06	167 174 987,06	158 325 856,82	158 325 856,82

The fair values of financial asset have primarily been made using quoted market values. If the quoted market value has not been available, the valuation has been based on the current value discounted with market interest rate or other commonly accepted valuation model or method. For the fair value of other financial assets, the book value has been used. For the fair value of financial liabilities, the book value has been used.

**Essential financial assets evaluated to acquisition cost instead of fair value**

Shares and interests are evaluated to acquisition cost in companies considered essential for the operation, which are described in detail

in notes 5.2. Shares and interests considered essential for the operation are meant to be kept in permanent possession.

The fair value of these ownerships cannot be defined in a reliable manner.

**2.21 Equity increase and decrease during accounting period**

	Accounting period at the beginning	Increase	Decrease	Accounting period at the end
Share capital	6 000 000,00	0,00	0,00	6 000 000,00
Other restricted reserves	672 196,85	937 121,51	1 698 816,22	-89 497,86
Fair value reserve	672 196,85	937 121,51	1 698 816,22	-89 497,86

From cash flow hedges	514 073,12	180 620,29	607 493,40	87 200,01
From valuation to fair value	158 123,73	756 501,22	1 091 322,82	-176 697,87
Free reserves	3 110 725,03	0,00	0,00	3 110 725,03
Reserve for invested non-restricted equity	3 018 577,40	0,00	0,00	3 018 577,40
Other reserves	92 147,63	0,00	0,00	92 147,63
Retained earnings	866 811,76	569 166,73	50 000,00	1 385 978,49
Profit for the period	569 166,73	1 018 815,48	569 166,73	1 018 815,48
Total equity	11 218 900,37	2 525 103,72	2 317 982,95	11 426 021,14

	2011	2010
Fair value reserve 1 Jan	672 196,85	769 214,62
Amount booked to equity during the accounting period	-558 736,25	139 159,50
Amount transferred from equity to operating profit during the accounting period	-232 000,68	0,00
Deferred taxes	29 042,32	-236 177,27
Fair value reserve 31 Dec	-89 497,76	672 196,85

The fair value reserve contains entries of changes in the value of protective derivatives and available-for-sale financial assets, adjusted by imputable taxes.

## 2.22 Share capital

The shares of Kantasäästöpankki Ltd are A-series shares.

The number of shares is 50,000 at minimum and 100,000 at most. Each share represents one vote and has equal rights when funds are distributed.

Restrictions concerning acquisition of shares: share owners have the right to redeem shares.

When dividends are distributed, a maximum of € 100,000 shall be paid to A-series shares, an even amount to each of them.

## NOTES CONCERNING GRANTED SECURITY COLLATERALS AND CONTINGENT LIABILITIES

### 3.1 Pension liabilities

The pension security of the personnel has been arranged by Veritas pension security company, and there is no uncovered pension security.

### 3.2 Engagements outside the balance sheet

	2011	2010
Commitments given to third party on behalf of customer		
Guarantees	3 358 907,93	1 638 518,31
Other commitments given to a third party on behalf of a customer	637 103,13	489 103,13
Granted to a customer		
Irrevocable engagements	7 487 021,66	5 851 314,75
of which credit engagements	7 487 021,66	5 851 314,75
Total engagements outside the balance sheet	11 483 032,72	7 978 936,19

The bank has issued a guarantee as for one's own debt on the compensation of potential mortgage loan losses to Aktia Hypoteekkipankki Plc on behalf of itself and other savings banks included in the transfer contract. The amount of guarantee liabilities is restricted.

The bank has issued an absolute guarantee to Aktia Pankki Ltd in favour of all other savings and local cooperative banks which have made a payment operations contract of similar content with Aktia Pankki Ltd. The subject of the guarantee are those claims that may incur to Aktia Pankki Ltd upon breaching the terms of

the payment operations contract. The amount of guarantee liabilities is restricted.

### 3.3 Other arrangements outside the balance sheet

The bank belongs to the VAT group of Oy Samlink Ab.

Common liabilities related to the group VAT registration	561 633,42	456 521,79
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## NOTES ON PERSONNEL AND MANAGEMENT

### 4.1 Number of personnel 31 Dec

	2011	2010
Permanent full-time personnel	27	27
Permanent part-time personnel	3	3
Fixed-term personnel	4	2
Total	34	32

### 4.2 Wages and fees of the management

	2011	2010
Board members and deputies as well as managing director and his deputy	224 113,00	221 075,25
Total	224 113,00	221 075,25

Pension engagements

### 4.3 Loans and guarantees granted to the management

	2011		2010	
	Loans	Guarantees	Loans	Guarantees
Board members and deputies as well as managing director and his deputy	385 843,36	57 601,13	394 987,35	57 601,13
Total	385 843,36	57 601,13	394 987,35	57 601,13
Increase				
Decrease	9 143,99			

Terms of loan

Loans and guarantees have been granted in terms similar to customers.

### 4.4 Notes on associated parties

Criterion of belonging to associated parties	2011			
	Loans to the public and general government	Investments	Other assets	Guarantees/ securities
Ownership in the credit institution	288 126,25	0,00	0,00	14 667,41
Management of the owner community	854 701,18	0,00	0,00	4 667,41
Relationship	0,00	0,00	0,00	50 000,00
Total	1 142 827,43	0,00	0,00	69 334,82
Criterion of belonging to associated parties	2010			
	Loans to the public and general government	Investments	Other assets	Guarantees/ securities
Ownership in the credit institution	228 482,05	0,00	0,00	4 667,41
Management of the owner community	999 898,55	0,00	0,00	24 667,41
Relationship	0,00	0,00	0,00	15 000,00
Total	1 228 380,60	0,00	0,00	44 334,82

Primary terms concerning assets and investments:

Primary content of granted guarantees and set securities:

## OWNERSHIP IN OTHER COMPANIES

### 5.1 Small daughter and partner companies left out of the group level balance sheet

Daughter companies	Pcs	Book values
Kantapankin Kiinteistöväilytys Oy	1	192 500,00

### 5.2 Ownership in other companies

Name and residence of the company	Share of ownership, %	Equity	Profit for the period*
Aktia Hypoteksbank Abp, Helsinki	0,94	88 337 792,64	5 020 395,50
Henkivakuutusosakeyhtiö Duo, Espoo	1,11	24 954 811,16	2 286 820,05
Nooa Säästöpankki Oy, Helsinki	1,63	35 350 921,35	118 803,35
Oy Samlink Ab, Espoo	1,44	8 703 641,35	1 706 484,77
Sp-Rahastoyhtiö Oy, Espoo	2,10	2 226 707,78	511 215,24
Total		159 573 874,28	9 643 718,91

\* data from 2010

## OTHER NOTES

### 6.1 Trustee operations provided by the credit institution

Property management services provided by the credit institution

The bank provides services in accordance with those referred to in section 5 of the law on investment service companies, such as transfer and realization of assignments, trading upon its own interest, property management and investment consultations, and services in accordance with section 15, such as holding and management services of financing instruments, safety deposit and related services. The bank does not provide so-called full-service property management.

## NOTES ON SOLVENCY (PILLAR III)

### 7.1 Classification of own assets

	2011	2010
<b>Primary own assets</b>		
Paid equity	6 000 000,00	6 000 000,00
Reserves	10 833 232,21	9 664 565,82
- Planned profit distribution	-70 000,00	-70 000,00
- Immaterial goods	-99 968,53	-124 436,37
<b>Total primary own assets</b>	<b>16 663 263,68</b>	<b>15 470 129,45</b>
<b>Secondary own assets</b>		
Upper secondary own assets	-176 697,87	213 680,71
Lower secondary own assets	6 438 000,00	5 340 000,00
<b>Total secondary own assets</b>	<b>6 261 302,13</b>	<b>5 553 680,71</b>
<b>Total own assets</b>	<b>22 924 565,81</b>	<b>21 023 810,16</b>

### 7.2 Minimum amount of own assets

#### Credit and opponent risk

	2011	2010
Liability group	Minimum amount of own assets	Minimum amount of own assets
Loans and advances to credit institutions and investment service companies	464 998,38	503 480,84
Claims from companies	690 013,02	433 598,23
Retail claims	1 570 499,45	1 444 246,21

Real estate security claims	3 007 945,80	2 933 146,37
Maturity claims	212 964,74	44 535,24
Mutual fund investments	282 045,24	94 390,00
Other units	412 347,07	386 626,90
<b>Total credit risk</b>	<b>6 640 813,70</b>	<b>5 840 023,79</b>
Market risk (currency risk)	130 324,94	0,00
<b>Operative risk</b>	<b>785 695,37</b>	<b>800 928,92</b>
<b>Total minimum amount of own assets</b>	<b>7 556 834,02</b>	<b>6 640 952,71</b>

### 7.3 Total liabilities with risk weights

#### Credit and opponent risk

Risk weight (%)	2011	2010
0	10 430 380,97	9 537 133,07
10	11 568,52	0,00
20	29 357 440,64	31 468 393,53
35	108 186 241,27	105 144 766,29
50	645 666,05	0,00
75	30 360 402,39	27 262 816,28
100	20 404 498,77	13 470 075,73
150	732 781,14	103 079,92
350	5 356,31	0,00
1250	267,82	0,00
<b>Total</b>	<b>200 134 603,88</b>	<b>186 986 264,82</b>

### 7.4 Average value of total liabilities by liability groups during the accounting period

#### Credit and opponent risk

Liability group	2011	2010
Claims from governments and central banks	5 809 285,35	5 848 848,79
Claims from regional administration and local authorities	25 000,00	16 818,79
Loans and advances to credit institutions and investment service companies	28 560 071,25	28 705 724,84
Claims from companies	7 686 682,34	5 428 272,69
Retail claims	29 138 605,63	28 323 713,37
Real estate security claims	108 483 036,46	106 304 097,65
Maturity claims	1 411 031,92	1 120 363,81
Covered bonds	65 650,72	0,00
Mutual fund investments	6 812 455,25	915 652,23
Other units	7 086 947,26	5 844 736,65
<b>Total</b>	<b>195 078 766,18</b>	<b>182 508 228,82</b>

### 7.5 Total liabilities according to maturity analysis per liability group\*)

#### Credit and opponent risk

Liability group	2011		
	Total	less than 3 months	3 to 12 months
Real estate security claims	108 586 861,35	1 913 701,13	3 781 937,35
Loans and advances to credit institutions and investment service companies	32 048 750,35	9 501 049,21	1 437,25
Retail claims	30 360 402,40	2 771 516,82	2 178 880,55
Claims from companies	10 159 263,45	1 379 206,82	3 068 006,66
Total other liability groups	16 676 740,79	1 439 546,86	112 228,03
Maturity claims	2 302 585,54	359 400,96	11 129,10
<b>Total</b>	<b>200 134 603,88</b>	<b>17 364 421,80</b>	<b>9 153 618,94</b>
Liability group	1 to 5 years	5 to 10 years	more than 10 years
Real estate security claims	10 352 195,09	19 898 791,12	72 640 236,66
Loans and advances to credit institutions and investment service companies	313 462,07	281 176,23	21 951 625,59
Retail claims	4 712 195,52	5 976 966,92	14 720 842,59
Claims from companies	1 008 578,82	1 816 400,91	2 887 070,24
Total other liability groups	276 390,01	614 106,63	14 234 469,26
Maturity claims	447 945,02	179 429,79	1 304 680,67
<b>Total</b>	<b>17 110 766,53</b>	<b>28 766 871,60</b>	<b>127 738 925,01</b>

#### Credit and opponent risk

Liability group	2010		
	Total	less than 3 months	3 to 12 months
Real estate security claims	105 565 393,25	2 388 282,64	2 806 690,49
Loans and advances to credit institutions and investment service companies	34 322 872,25	9 603 274,69	0,00
Retail claims	27 262 816,29	1 975 346,10	1 342 755,90
Claims from companies	6 632 533,69	1 706 847,21	2 079 735,90
Total other liability groups	12 695 365,51	1 306 617,06	93 505,43
Maturity claims	507 283,83	5 917,54	0,00
<b>Total</b>	<b>186 986 264,82</b>	<b>16 986 285,24</b>	<b>6 322 687,72</b>
Liability group	2010		
	1 to 5 years	5 to 10 years	more than 10 years
Real estate security claims	10 178 479,09	22 095 828,85	68 096 112,18
Loans and advances to credit institutions and investment service companies	3 696,55	46 924,53	24 668 976,48
Retail claims	5 058 668,86	6 538 949,19	12 347 096,24
Claims from companies	325 690,75	1 278 834,00	1 241 425,83
Total other liability groups	205 005,63	694 202,77	10 396 034,62
Maturity claims	142 164,72	83 185,33	276 016,24
<b>Total</b>	<b>15 913 705,60</b>	<b>30 737 924,67</b>	<b>117 025 661,59</b>

\*) The table shows the four largest liability groups and maturity claims; other liability groups are summed up in one unit, Total other liability groups.

## 7.6 Total liabilities grouped by opposing parties \*)

### Credit and opponent risk

Liability group	2011				
	Total	Private	Agriculture	Companies	Others
Real estate security claims	108 586 861,36	86 204 530,89	10 562 939,93	10 273 173,76	1 546 216,78
Loans and advances to credit institutions and investment service companies	32 048 750,35	86 437,25	0,00	46 757,32	31 915 555,78
Retail claims	30 360 402,39	15 692 060,09	4 561 133,85	8 710 542,39	1 396 666,06
Claims from companies	10 159 263,45	498 674,11	2 071 278,34	3 456 109,42	4 133 201,58
Total other liability groups	16 676 740,80	5 031 875,90	196 815,93	918 451,07	10 529 597,90
Maturity claims	2 302 585,54	1 761 819,83	0,00	537 414,16	3 351,55
<b>Total</b>	<b>200 134 603,88</b>	<b>109 275 398,07</b>	<b>17 392 168,05</b>	<b>23 942 448,12</b>	<b>49 524 589,65</b>

### Credit and opponent risk

Liability group	2010				
	Total	Private	Agriculture	Companies	Others
Real estate security claims	105 565 393,25	84 663 717,20	9 766 756,57	9 383 762,61	1 751 156,87
Loans and advances to credit institutions and investment service companies	34 322 872,25	43 696,55	0,00	48 606,67	34 230 569,03
Retail claims	27 262 816,28	15 674 161,94	3 523 049,01	7 442 102,45	623 502,88
Claims from companies	6 632 533,69	0,00	1 765 260,43	3 240 803,91	1 626 469,35
Total other liability groups	12 695 365,52	4 863 764,96	256 426,21	758 486,52	6 816 687,83
Maturity claims	507 283,83	394 687,30	0,00	107 445,35	5 151,18
<b>Total</b>	<b>186 986 264,82</b>	<b>105 640 027,95</b>	<b>15 311 492,22</b>	<b>20 981 207,51</b>	<b>45 053 537,14</b>

\*) The table shows the four largest liability groups and maturity claims; other liability groups are summed up in one unit, Total other liability groups.

## 7.7 Imputed operative risk

	Parent			Minimum amount of own assets
	2011	2010	2009	
Total gross income	5 508 948,89	4 868 473,71	5 336 484,87	
Income indicator	826 342,33	730 271,06	800 472,73	785 695,37
	2010			Minimum amount of own assets
	2010	2009	2008	
Total gross income	4 868 473,71	5 336 484,87	5 813 619,71	
Income indicator	730 271,06	800 472,73	872 042,96	800 928,92

The income indicator is calculated according to the basic method presented in standard 4.3i of the Financial Supervisory Authority.

Minimum amount of own assets = sum of positive annual income indicators divided by the number of years with a positive indicator.

Operative risks refer to the risk of loss potentially caused by inadequate or insufficient internal processes, personnel, systems or external factors.



## **Signing the financial statements and management report and adoption of the statements**

Hämeenlinna, 16 February 2012

Executive Board of Kantasäästöpankki Oy

Timo Kokkala

Jari Lauttia

Riitta Ilola

Matti Rantti

Simo Siltaloppi

Erkki Väisänen

Tarmo Laine  
Managing director

## **Adoption of the financial statements**

A report of the performed audit has been issued today.

Hämeenlinna, 20 February 2012

Ari Pakari  
Certified accountant

## List of accounting books and types of receipts used during the accounting period

### Accounting books

Pääkirja/päiväkirja  
Balance sheet  
Receipts

### Form of archiving

Elektroninen arkisto, kasetti  
Bound book  
Paper print-out

### Factoring

Customer factoring (automated)	Electronic archive, cassette
Portfolio bookkeeping	Electronic archive, cassette
Accounts payable	Paper receipt
Cash journal	Electronic print-out
Cash reports	Electronic print-out
Wages accounting	Electronic archive, cassette
Fixed assets factoring	Electronic print-out
Derivative factoring	Excel file

Rent claims  
Trustee assignments

### Types of receipts

10	Payment transactions in account statement
20	Purchase invoices
21	Managing Director's expenses
22	Personnel expenses
25	Purchase invoice settlements
26	Direct debiting (Samlink)
28	Direct debiting (PP-Laskenta)
30	Purchase invoices, eOffice banks, invoices circulating outside the bank
51	Portfolio bookkeeping
52	Bonds, expirations
53	Deposits funding, Payment transactions interest
54	Foreign cash, agios
56	Machine-language entries from other factoring, transactions entered at QS cash
58	Machine-language transactions between cost centres
60	Internal accounting receipts
61	Machine-language data transmission of internal accounting
70	Memorandum receipts
71	General ledger entries
75	Machine-language salary entries, paid salaries
80	Deferred receipts, distributable entries
82	Machine-language imputations, internal accounting
83	Machine-language imputations, salaries, holiday benefits

84 Machine-language imputations, salaries, long-term benefits, social security pay-  
ments  
85 Depreciation write-off  
99 Income entry